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Energy Update

Issue 4

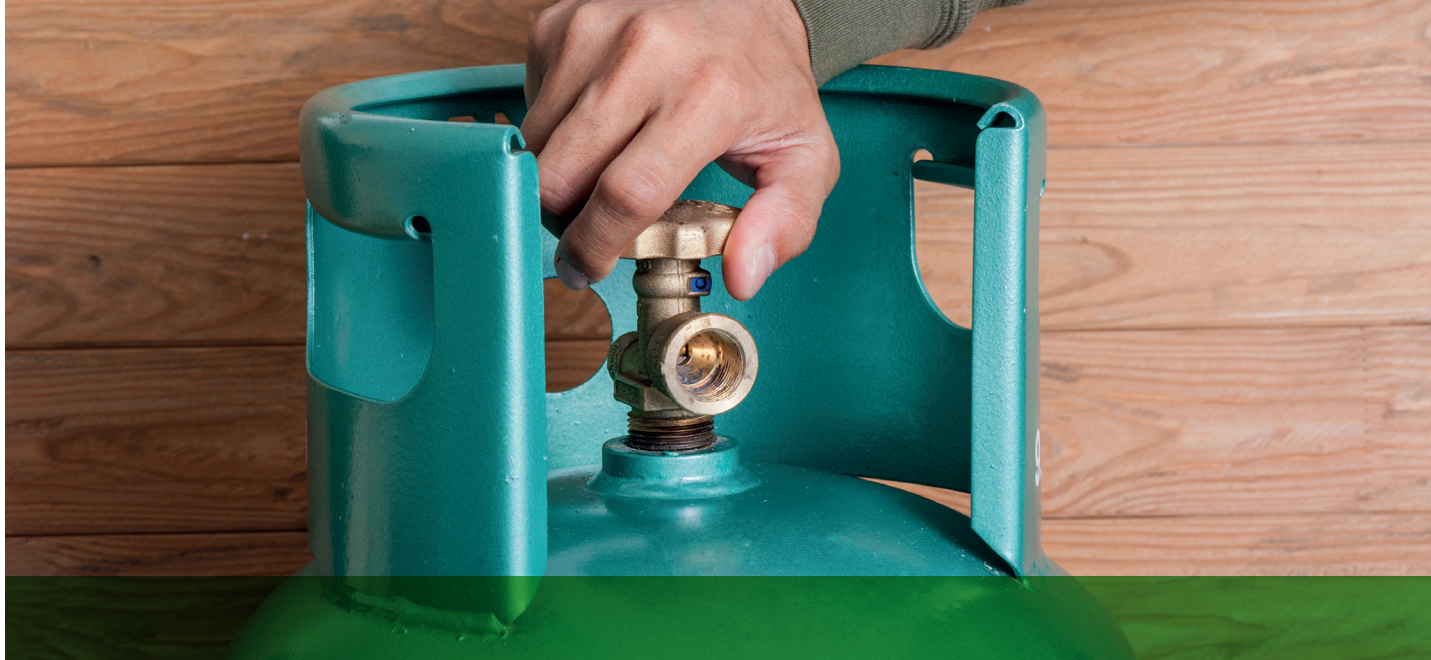
COP26

Last month, COP26 concluded and one of the achievements was an agreement by all countries to phase down the use of Fossil Fuels. There may not have been the global commitment to stop using coal, which many were hoping for, but it was enough for the UK Business and Energy Secretary Kwasi Kwarteng to comment that the “end of coal is in sight”.

Another development was that 130 countries have now signed up to or committed to setting a target for achieving Net Zero emissions. We are aware that many ESPO customers are setting their own environmental objectives. The standard energy mix from TotalEnergies includes 43% of generation from renewable sources, which is greater than the UK standard. TotalEnergies also offer a Pure Green fuel mix, which comes from 100% renewable sources (Solar, Wind, Hydro/Wave). Any customers taking this option are able to report zero emissions for electricity as the electricity they use can be matched to Renewable Energy Guarantees of Origin (REGOs).

If you would like more information, please get in touch with us at energy@espo.org.

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NOW LIVE: Liquefied Petroleum Gas (92)

The provision of our Liquefied Petroleum Gas (LPG) framework (92) is now live!

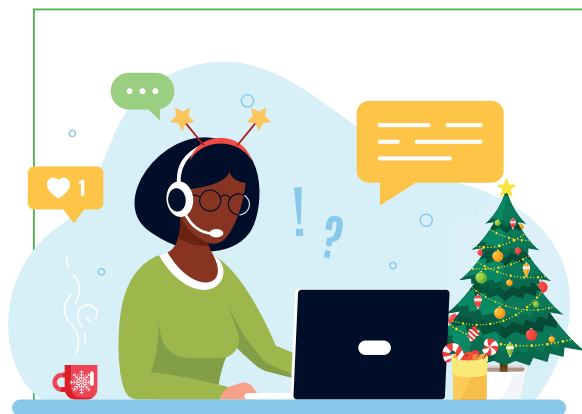
ESPO have recently renewed the framework agreement for the provision of LPG. The new framework started on 22 October 2021 and initially runs until 21 October 2023, with the option to extend for a further two years to 21 October 2025.

The framework is open to all public sector authorities to utilise and provides for the delivery of both propane and butane gas, in bulk and cylinder form.

The framework has two suppliers appointed to it, Calor Gas Ltd and Flogas Britain Ltd, and you can select a supplier either by direct award based on an inspection of the prices submitted by the suppliers, or by undertaking a further competition between the suppliers to establish which supplier can best meet your individual requirements. The prices submitted by the suppliers can be obtained by contacting the ESPO Energy team at energy@espo.org.

Use of the framework carries with it the usual benefits for ESPO customers, in that it is quick and easy for customers to access, it is compliant with UK procurement regulations, the price is fully transparent, there is a dedicated Account Manager for ESPO customers and terms and conditions are pre-agreed, so no additional legal work is required by you.

To obtain a User Guide which explains the framework in more detail, or to ask any questions regarding the framework, feel free to get in touch with us at energy@espo.org.



Christmas closing dates and useful contacts

ESPO

This year ESPO will be closing on Friday 24 December 2021 at 12pm and re-open on Tuesday 4 January 2022.

Liquefied Petroleum Gas framework (92)

Calor and Flogas will be closed 27 - 28 December 2021 and closed 3 January 2022. The last order date for pre-Christmas deliveries is 17 December 2021.

Main Gas (192) & Electricity (191)

TotalEnergies will remain open during the festive period but closing on the standard bank holidays (27 & 28 December). For general questions and queries, please use the normal contact details below which will be in place and manned during this time:

Gas: e: gp.redhill.espo@totalenergies.com | t: 01737 275 587

Power: e: gp.redhill.espolelectricity@totalenergies.com | t: 01737 275 626

AMR

AMR or smart metering is being rolled out across the energy industry in both our homes and businesses. This will ensure that energy is settled as fair as possible in the market place with suppliers being able to purchase energy only for what they need.

If you are interested in beginning an AMR project for your portfolio, please contact us with your list of meters as well as contact details for the person who can arrange engineer access for each site. We'll pass this onto the AMR team at Total energies who will then be able to book appointments for the installs.

AMR metering will largely avoid estimated billing and large unforeseen catch up bills.

A reminder to anyone who doesn't currently have AMR metering fitted, that it's good housekeeping to take a regular read and submit this to both ESPO and the supplier to ensure your billing is accurate.



Gas Renewal: FINAL REMINDER

We have had a phenomenal response to our Gas renewal framework which will run from April 2023 - March 2027, from customers who are looking to continue to benefit from our successful purchasing strategy. A big thank you to all customers who have renewed with us so far, we really appreciate your business.

We have a proven strategy that will look to continue to provide below market average rates and in line with best practice advice from the Cabinet Office regarding Public Sector Energy procurement.

We have not received a response from all customers and are looking to **close entry to the flexible basket at the end of 2021**. This will ensure that our purchasing strategy will work as effectively in future years.

Please take 10 minutes to review the documents and decide whether you are going to join, it has never been more important to join an organisation with a proven effective strategy.

If you wish to be part of the new flexible basket, please return your completed contract documents by Friday 24 December 2021.

If you have any questions on your renewal or if you are unsure if you have received the forms then please get in touch with Rowena Reid on r.reid@espo.org or call 0774 7868 021.



Accurate Meter Reads = Accurate Bills

In order for you to receive accurate billing and to not receive a large catch-up bill, we recommend you submit monthly meter reads on the 30th/31st or 1st of the month. Send the reads over to the below email address along with the corresponding MPAN/MPR.

Reads can be submitted by email to:

Power: gp.redhill.espolelectricity@totalenergies.com

Gas: gp.redhill.espo@totalenergies.com



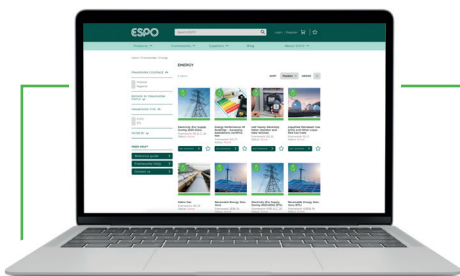


Market Update

We updated you last quarter on the wholesale energy market and how prices for gas and electricity had risen to unprecedented levels. While wholesale costs have fallen back a little in recent weeks, they remain substantially higher than in previous years. Market analysts are hopeful that as long as Europe avoids an unusually cold or long winter then rates will begin to fall, but for the moment the level of uncertainty is keeping prices high. With most of the energy requirements for 2022 already secured, prior to the start of the rapid increase in prices in September, ESPO customers have some protection against this, but it is still important that budget holders make allowances for some cost increases.

Looking further ahead; the ESPO Energy team continue to monitor the market to identify opportunities to forward purchase energy for our customers. Under the flexible trading arrangement we have with our supplier, we are able to make numerous trades to secure the gas and electricity our customers need. This allows us to take advantage of periods when prices are favourable and also manages the risk of market price spikes (like we saw in October) by not committing to purchase requirements at a single point.

For this strategy to be most effective we need to have agreements in place well in advance, so we know how much energy we need to buy and plenty of time to secure it while allowing for market movements. This is why we ask customers to commit to the new gas framework, that starts in April 2023, ideally 18 months in advance. This will ensure their gas requirements are taken into consideration when we are forward purchasing.



Did you know that we have a variety of frameworks under the ESPO Energy category? View the full range of solutions on espo.org/energy.

Meet our Category Manager, Rosie O'Doherty

How long have you been at ESPO?

11 months (joining at the height of the pandemic and learning everything remotely!)

Tell us a bit about you and your background before joining us here at ESPO:

I have been working in the public sector in a variety of procurement roles since 2006. Prior to that I worked in the private sector for more years than I care to admit here.

What is your current role and what does it involve?

I am the Category Manager for the Energy team. This involves managing the tender processes for a variety of energy related framework agreements, and the contract management of the suppliers once they have been appointed to a framework.

How did/what made you get into procurement?

I fell into procurement by accident, as do most procurement people! I started off working in a sales office and helped out in the warehouse and buying department on a part time basis when they were short of staff. I discovered I liked buying more than selling, and switched roles when the opportunity arose.



What plans do you and the team have for the future?

To continue to provide our customers with a great range of frameworks to utilise, to assist them in meeting their net zero and future environmental targets.

Favourite motto or quote:

Anything by Oscar Wilde, but a work colleague once told me "you only ever regret the things you don't do" which I find myself re-quoting to people quite a lot.

What do you like to do when you're not working?

I am a (very) amateur triathlete and like being outdoors, so I spend most of my spare time open water swimming, cycling, running or pottering in the garden. Otherwise I like to curl up with a good book or film.

Barnsdale Way, Grove Park
Enderby, Leicester, LE19 1ES

T. 0116 265 7878
E. energy@espo.org
espo.org