



Quick Start Guide



Framework RM6143_20 Issue 2

Key facts...

Framework ref: RM6143

Start date: 24/04/2020

End date: 23/04/2024

Extension option:
N/A

Contract notice:
2019/S 220-539195

Award notice:
2020/S 087-209352

Collaboration:
CCS (CCS-led)



This framework
is available for
use nationally



Further Help or Questions?

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Quote reference

Framework ref – RM6143

We would like to hear your feedback on this framework and how you think we could improve it in the future.

Vehicle telematics hardware, software & associated products / Fleet data analysis & risk management solutions

Framework scope

This multi-supplier framework agreement provides a quick, simple and competitive route to the acquiring of vehicle telematics products, services and related solutions to help in the improvement and safety and efficiency of fleet operations. All of the suppliers on the framework have been selected for their experience and ability to provide customers with the aforementioned product/services.

The scope of the framework covers the supply of vehicle telematic products to the United Kingdom of Great Britain and Northern Ireland (UK).

The framework is intended to meet the diverse requirements of local authorities and other eligible organisations that require such vehicle telematic products. The call-off options of either direct award or further competition are available.

This page is intended to provide an overview of what is available.

Who can use this Framework?

The framework is available for use nationally by UK central Government and wider public sector organisations. These bodies include but are not limited to central Government departments and their agencies, non-departmental public bodies, devolved administrations, NHS bodies, local authorities, police, voluntary sector, charities and private sector organisations procuring on behalf of these bodies.

Benefits of using this Framework

- The direct award option allows for obtaining vehicle telematic related hardware and software products/solutions *if* a capability assessment of the suppliers on the framework results in only one supplier being capable of providing your requirements *or* in circumstances when a current situation justifies this and the achievement of best value is not served through running a further competition (ie. when an organisation already has telematics equipment installed which is still within its usable life cycle and continues to meet the required needs).
- This framework is compliant with UK procurement legislation - the hard work has been done, so there's no need to run a full procurement process.
- Suppliers listed on the framework were assessed during the procurement process for their financial stability, track record, experience and technical & professional ability.
- What you see is what you pay – there are no additional charges.
- Pre-agreed terms & conditions exist so as to underpin all orders.

What else can ESPO help you with?

There are over 200 frameworks that ESPO has established. It may be that some of the following examples may be of interest:

- **RM6268 Vehicle Lease**
- **RM6244 Vehicle Purchase**
- **215 - Specialist Vehicles**

Full details of our framework offerings are available on the ESPO website www.espo.org

ESPO can also undertake bespoke procurement exercises on your behalf. Please contact us to discuss your requirements.

What our customers say...

"Very straightforward to make the direct award and ESPO were helpful in facilitating the transaction."

Richard Shepherd, Shared Contracts and Procurement Manager (Acting Up), Breckland Council and South Holland Council.

Suppliers

<u>Supply of vehicle telematics hardware, software and associated products (Lot 1)</u>	<u>Supply of fleet data analysis & risk management solutions (Lot 2)</u>
AIRMAX REMOTE LIMITED	GEOTAB INC
BIGCHANGE LIMITED	NTT DATA UK LIMITED
EXEROS TECHNOLOGIES LTD	QUESTAR UK (FORMERLY TRAFFILOG UK)
INSEEGO LTD	STANDBY RSG UK LIMITED
MASTERNAUT LIMITED	TERRAFIX LIMITED
ORTUS TELEMATICS LTD	THE BARCODE WAREHOUSE LIMITED
QUESTAR UK (formerly TRAFFILOG UK)	THE MILES CONSULTANCY LIMITED
STANDBY RSG UK LIMITED	UK TELEMATICS LIMITED
TELETRAC NAVMAN (UK) LTD	VISION UNIQUE EQUIPMENT LIMITED
TERRAFIX LIMITED	
THE BARCODE WAREHOUSE LIMITED	
TRAKM8 LIMITED	
TRANSPOCO	
UK TELEMATICS LIMITED	
VISION UNIQUE EQUIPMENT LIMITED	

How to use this Framework

Step 1 - Complete the Customer Access Agreement (online at espo.org)

Step 2 - Establish whether your needs can be met by a supplier(s) on the framework or whether you need to conduct a further competition.

If assessing that the vehicle telematics products and services requirements can be met by a single supplier then an order can be placed directly via the nominated supplier. The relevant supplier contact details that would be necessary for use are accessible by contacting ESPO directly.

The default option however would be to run a further competition as this will ensure the best products, services and price based on your specification. When running a further competition, the following contract award criteria should be considered –

Quality - added value, innovation, social value, approach to the delivery of the products and services, implementation and use of supply chain partners. Other criteria may include cost-effectiveness, after sales service, running costs, delivery date and the period for completion.

Price – installation, integration, monthly fees, software upgrades, maintenance, training, data reporting and equipment disposal.

If you decide you need to conduct a further competition, this should be arranged by seeking quotations from **all** of the suppliers on the framework that are able to meet the requirements in your particular location.

About ESPO and our frameworks

ESPO is a local authority owned purchasing and supply consortium. It is jointly owned by the county councils of Cambridgeshire, Leicestershire, Warwickshire, Lincolnshire and Norfolk and city council of Peterborough.

We have over 30 years of experience in public sector procurement. All of our frameworks are let in full compliance with UK procurement regulations.

ESPO is a not for profit, self-funded organisation. ESPO recovers its overheads by means of a retrospective rebate from the suppliers. The rebate levied averages less than 1% of framework turnover.

ESPO's specialist buying teams have extensive experience of providing high quality procurement solutions to the public sector on a nationwide basis.

At ESPO we use our expertise to work with our strong and varied supply chain to bring you the best value procurement solutions possible.

This framework has been established and is operated by CCS (Crown Commercial Services), inclusive of ESPO's collaborative involvement