

Case Study



BRADGATE
Education Partnership

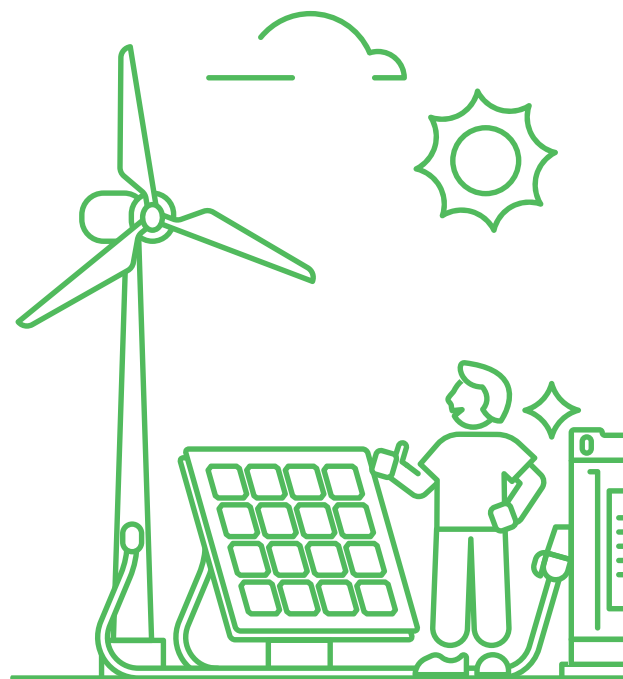
Bradgate Education Partnership
utilise Electricity (191) and
Gas (192) within their schools

The requirement

Bradgate Education Partnership, a multi-academy trust consisting of sixteen schools across primary and secondary, have a large portfolio of both gas and electric meters that were contracted with multiple suppliers and had varying contract end dates. They found that across the portfolio they were receiving different levels of service and fees and it was becoming increasingly difficult to manage.

They wanted to partner with a Public Buying Organisation (PBO) who would understand their needs, be a one-stop shop and provide excellent customer service, something that had been an issue in the past. Accurate billing was also very important and ESPO validation checks are vital in identifying any issues early on, providing peace of mind as schools are billed every month and paid by Direct Debit.

The overall objective for the Trust was to procure centrally for all of their schools, moving to one supplier and aligning the end dates which would make procurement easier in the future, while achieving best value and making savings.





The Solution

Bradgate Education Partnership approached ESPO after having worked with them on other frameworks. Most of their schools were with ESPO, but not all - some were with other energy companies directly and some were with companies via a broker. The Trust met with ESPO to discuss what they could offer and as schools' contracts expired, they were moved onto the ESPO portfolio.

Since partnering, the Trust have been utilising the following features:

- Centralised portal access for management and individual school logons.
- A named Customer Relationship Manager, who provides updates, escalation points and support in moving schools onto the best solution.
- An experienced Supplier Account Manager for ease of query handling.

The Results

So far, Bradgate Education Partnership has seen the following results:

- All meters are now with one supplier.
- Complete control of their portfolio.
- Fees and costs are transparent, so they know what each school is charged.
- Bill validation ensures that all bills are accurate, avoiding large debt build up.
- Receive a consolidated bill, providing an overview of the monthly charges for each school.
- ESPO provide data for the SECR.



“Moving all of our school contracts to one ESPO portfolio has been simple and easy. We have been able to identify where schools are being charged for AMR’s which may not be necessary and have made savings. During the current energy climate, we have the peace of mind that we are protected as much as possible by ESPO purchasing in advance. We have encountered only a handful of issues and when this does happen, ESPO react quickly and resolve issues fast. ESPO customer service is excellent and response times very good. All the team are knowledgeable, helpful and friendly.”

Sarah Welch, Operations
Finance Manager